ZINZINO



Business Presentation



We want to feel good, stay fit **and be healthy**



At the same time, health-related problems are increasing

It's time to ask why?



Let your food **be your medicine** and your medicine **be your food**

- Hippocrates 460-370 BC







Full of vitamins, minerals, phyto- and micro nutrients, beta glucans, fibers, healthy fats and a good balance of Omega-6 and Omega-3.



Today we eat man-made food

Lower nutrition density, high in sugar, many empty calories, low in fibers, less healthy fats, and with an imbalance between Omega-6 and Omega-3.



The history of Omega-6 to Omega-3 Balance









REFERENCES

• PUBMED

4:1 The turning point

1960

15:1

Increasing every decade (EU)

2020

25:1?



In conclusion: we lack key nutrients and have an **imbalance of Omega-6 to Omega-3**



This is how it affects our cells

Brain function Hair quality Heart function Skin elasticity Inner organs

Joints and muscles

This is how it affects our cells

REDUCED FUNCTION

Hard, rigid membrane



To achieve healthy cell membranes, we need a 3:1 balance between Omega-6 and Omega-3



This is how it affects our cells



To achieve healthy cell membranes, we need a 3:1 balance between Omega-6 and Omega-3



Are you in the danger zone?

- Imbalance of Omega-6 and Omega-3
- Low levels of Omega-3
- Inadequate polyphenols in our diet
- Low levels of vitamin D₃

REFERENCES

Nordic Council of Ministers,
Nordic Nutritional Recommendations
2004/2012 - 5:1 or lower.

• The World Health Organization (WHO) - 4:1 or lower.



Where you probably are



Where your children probably are



Would you like to take a test and find out your results?



Money-Back Guarantee:

Applies if you have an Omega-6:3 Balance of 3:1 or better on your first BalanceTest. This offer is only valid if a monthly subscription was chosen.



We have performed over **700,000 BalanceTests worldwide**



Money-Back Guarantee:

Applies if you have an Omega-6:3 Balance of 3:1 or better on your first BalanceTest. This offer is only valid if a monthly subscription was chosen.





The tests are analysed by our independent laboratory partner **VITAS Analytical Services**

Official partners of:

- Harvard University, US
- University of Cambridge, UK
- Kings College London, UK
- Max Plank Institute, Berlin, DE
- University of Oxford, UK
- Massachusetts General Hospital, US
- University of Oslo, NO
- Tufts University, US
- Lunds University, SE
- ZOE, UK and US

Vitas has been a collaborative partner to the WHO, as well as Olympia Toppen Research facility in Norway. Vitas is a GMP-certified chemical analysis contract lab, recognized as one of the pioneers in the modern use of dried blood spot testing.



Get your personal test results

- Your Omega-6 to
 Omega-3 balance
- Your protection value
- Your Omega-3 index
- Your mental strength index
- Your membrane fluidity index
- Your Arachidonic Acid Index



Get your personal test results and track your progress

- Your Omega-6 to
 Omega-3 balance
- Your protection value
- Your Omega-3 index
- Your mental strength index
- Your membrane fluidity index
- Your Arachidonic Acid Index





Only 5% have a ratio of 3:1 in Europe.

20% already take an Omega-3 supplement and they have an average balance of 7:1

These are our findings in detail

20%



75% do not take an Omega-3 supplement and have an average ratio 15:1.



So, what can we do to fix this problem?



We gathered a Scientific Advisory Board

with some of the world's brightest minds in the field of wellness and nutrition **who developed our system for test-based nutrition**



Patented products

Own manufacturing and R&D





DR. PAUL CLAYTON

Dr. Clayton is a pioneer in the study of the pharmacological effects of foods and botanical ingredients and and how they affect your health and physical performance. He received his Ph.D. in neuropharmacology from the University of Edinburgh.

OLA EIDE

Mr. Eide is the founder of industry leader BioActive Foods AS. He had a number of leadership positions, such as Chairman of the Board for the Norwegian and the Nordic food research program, Director of Innovation at Mills DA and R&D Director of Tine Norwegian Dairies.



DR. ANGELA M. RIZZO

Dr. Rizzo is an expert in the biochemistry of lipids. She is a Professor of Biochemistry at the University of Milan. Her numerous publications include Journal of the American College of Nutrition and Nutrition Journal.



DR. ANANTHARAJ ABRAHAM

Dr. Abraham has more than 40 years of experience in the health and nutrition industry. He qualified as a medical doctor in 1974 and has experience in both government hospitals and in various medical disciplines. In 2016-2019, Dr. Abraham worked as corporate Medical Advisor for Nestlé Malaysia.

\$2)



We can bring you back into balance **in 120 days**





With our unique, test-based formula







Made with the highest quality and care



GMP certified



Friend of the Sea



Informed Sport



DNV-GL certified



Naturally sourced ingredients



Scientifically proven to stay fresh and potent



REFERENCES

• Study done with SINTEF in August, 2010

natural vitamin E, tocopherols / tocotrienols

And the result? 95% of those taking Zinzino Balance products have a ratio of near 3:1 after 120 days

- Your Omega-6 to
 Omega-3 balance
- Your protection value
- Your Omega-3 index
- Your mental strength index
- Your membrane fluidity index
- Your Arachidonic Acid Index



Health benefits at every stage of life



Brain* / immune / growth

Brain* / immune / reproduction / skin / hair / nails

* The beneficial effect is obtained with a daily intake of 250 mg of EPA and DHA. ** The beneficial effect is obtained with a daily intake of 250 mg of DHA.

Brain* / immune / heart**

Brain* / immune / heart** / joint / healthy metabolic ageing / bones



BalanceOil+ health claims SAHPRA



Helps maintenance of good health



Helps maintain/support cardiovascular health



Helps to reduce serum triglycerides/triacyclglycerols



Helps support the development of the brain, eyes and nerves in children up to 12 years of age

REFERENCES

• *Commission regulation (EU 1924/2006 and 432/2012)*



Helps support cognitive health and/or brain function



Helps with the absorption and use of calcium and phosphorus

Reaching a balance between Omega-6 and Omega-3 is the first step to feel good, stay fit and be healthy

Now let's take a look at our other products



ZinoBiotic+ For intestinal health



Dietary fiber blend

Intestinal health

Healthy bowel functions



Xtend

Multi-immune health supplement



Enjoy more energy



Helps to metabolise carbohydrates, fats, and proteins

Helps to maintain immune function





ZINZINO XTEND

MULTI-IMMUNE HEALTH SUPPLEMENT 60 TABLETS







Zinzino Health Protocol

3 products that make a difference



Step 1: Balance

Adjusts your body's Omega levels and supports normal heart and brain function

Step 2: Restore

Helps your gut stay healthy and contributes to balanced cholesterol levels



Step 3: Support

Improves your energy and supports your innate immune system





Health Protocol **Premium**



Step 1: Balance

Adjusts your body's Omega levels and supports normal heart and brain function



Helps your gut stay healthy and contributes to balanced cholesterol levels



Step 3: Support

Improves your energy and supports your innate immune system



Add Viva+

Nootropic health supplement with naturally sourced ingredients







Viva+

Naturally sourced nootropic health supplement



Live happy

A good night's sleep

Next gen nutrition

• 3 SAHPRA claims



NOOTROPIC HEALTH SUPPLEMENT 60 TABLETS





Skin Serum



Hydrates and smoothes the skin

Improves skin elasticity and strength

Reduces fine lines and the appearance of wrinkles



BalanceOil+ Kit with Test

Retail price	R7,518
BalanceTest x2	R4,750
BalanceOil+, 100ml x2	R838
BalanceOil+, 300ml x2	R1,930

Premier offer W R5,606 (Save 25%)

+ Subscription 6 months BalanceOil+

Monthly fee: R965 **R639**

Get a delivery every second month

Alternative Kits available, see price lists.

We reserve the right to change our product prices at any time without further notice





Get your products for free



- Be on subscription for your favorite Zinzino products
- Refer four friends who also purchase Zinzino products
- Produce a volume of at least four times your own order
- Simply pay shipping and your own products are free!



Inspire change in life

Premier Customer benefits

- ✓ Save money on your monthly order
- ✓ Significant discount on all Zinzino products
- ✓ Receive a money-back-guarantee
- ✓ Opportunity to qualify for Zinzino4Free





ZINZINO INSPIRE CHANGE IN LIFE

