

LAUNCH MALTA

We are so excited to open Malta as an independent Zinzino market. If you want to expand your business further and register yourself as a Partner in Malta, please study the information below.



CUSTOMER AND PARTNER REGISTRATION

Partner and Customer Registrations will continue to be available.

ZINZINOTEST.COM

Check your test results in via <u>zinzinotest.com</u>.



WEBSHOP

You can find the Malta webshop in English both for Partners and Customers at <u>zinzino.com</u>. You can also get an overview of products and prices in the BackOffice under File Library; <u>Partner price list</u>. All transactions are made under Zinzino Operations AB in Sweden.



CURRENCY

Prices and Invoices will be in Euros (€).



PAYMENT

Zinzino offers payment via AMEX, VISA, MasterCard and e-mail invoice and Pay Later. These payment methods are fast, safe, and convenient. We will continue to develop more payment methods.



DELIVERY AND FREIGHT COSTS

Our products will be delivered by DHL. Tracking is available from the moment the packages leave the warehouse in France.

FREIGHT COSTS HOME DELIVERY DHL EXPRESS:

- Customer Kits and webshop orders 16€ Prepaid Kits free freight
- Subscription orders 8€
- Partner Kits 25€
- Partner Auto Orders 16€ per month



CONTACT INFORMATION

Telephone: +46 31 771 71 51 (9.00-17.00 CET monday-friday)

E-mail Partners: support.mt@zinzino.com
E-mail Customers: customer.mt@zinzino.com

Zinzino Operations AB Hulda Mellgrensgata 5 421 32 Västra Frölunda Sweden



COMMISSIONS

You can read the English version of the Compensation Plan <u>here</u>. It can also be found in the Back Office --> File Library --> Partner material. A general video about the Compensation Plan is available on Zinzino.tv, <u>click here</u>. Commissions will be paid in euros (€) and specific terms for payout apply.

You can withdraw commission via the Partners web account, with a minimum withdrawal amount of 10€. The withdrawal fee is 3€. These payments will come from Zinzino's company SEB bank account, SE8550000000050598225331.

PARTNER TOOLS

We want to do our best to get you started as a new Partner, with the best possible tools:

BACK OFFICE ENTRANCE (SALES REP)

You can start as a Zinzino Partner free of charge (Back Office Entrance/Sales Rep) and as such are able to earn retail profits and Cash Bonuses. Login to the "Back Office" and stay up to date with news, reports, team and personal account information. In the File Library you can find forms and all the available digital Marketing materials. Log in to your Back Office to get access to the File Library.



BACK OFFICE

In order to get familiar with the Back Office please find attached these useful e-learning videos on how to get started with the Back Office.

- 1. How to log into your Zinzino account
- 2. Update your Partner details
- 3. <u>Updating your address</u>
- 4. Adding or updating your profile picture
- 5. Creating a new Auto-Order
- 6. Amending your Auto Order and payment method

ZINZINO.TV

Check out <u>Zinzino.tv</u> for video's about products, e-learning videos and insights. In the different categories you can find videos that helps you on the way as a (new) Partner. Here is a top list for you:

To start successfully we recommend you to watch these videos on Zinzino.tv to get the most relevant Partner training to start with.

- 1. Welcome to Zinzino
- 2. Get Started
- 3. The Zinzino System
- 4. Fast Start Bonuses
- 5. Balance Presentation
- 6. Balance Test Instruction
- 7. A Potential Mega Trend



DIGITAL TOOLKIT

A monthly Auto Order will give you access to the <u>Digital Toolkit</u>. Three essential digital Partner tools for your daily business in one handy kit, the Digital Toolkit. This Kit includes the Zinzino Mobile App, Zinzino HUB and Zinzino GoCore App.

Zinzino Mobile App is a Partner Prospecting tool to connect with and reach out to both potential and existing Customers as well as your team members. The X-factor module ensures that all Zinzino Partners are able to follow their own learning curve and get rewarded with Activity Points as they grow and engage with the app. With help of the Mobile App and the HUB you can easily share the Zinzino content (social media assets and blog articles) with your personal website link to your prospects. With this tool you can rest assured that all images and content is vetted and supported by all media platforms. Check out this <u>video</u> about sharing social media assets on Zinzino Mobile App.

Zinzino HUB A contact management system based on a lead generating mechanism using our Zinzino landing pages, personally created for each Zinzino Partner. It is the easiest way for you to share, present and enroll both potential Customers and new members.

Zinzino GoCore App is a Partner tool to help you stay motivated, inspired and keep learning from the best in the business. GoCore delivers fresh content on a monthly bases to work on your business developement and further your chances to reach your professional and life goals. You can find a video about the GoCore App here.



MARKETING RULES & ETHICS

We are proud of our Zinzino Independent Partners and as a global direct sales company in the nutrition industry, let us take you through the Rules of Conduct to help you get moving on your journey with us. As one of our global health entrepreneurs, you play an important role in this, on the frontline serving our Partners and Customers while building a strong global brand. Please read the english Zinzino Marketing Rules and Ethics document to see what you can and can't do on and offline, on social media sites, and at events.

ZINZINO TRADEMARKS

According to our Marketing Rules and Ethics, Partners are not permitted to use any Zinzino trademark, such as brand name, product names or other trademarked words and phrases in the title, description or @username of their Facebook, Instagram (and other social media) accounts. We have compiled a handy list of approved name examples if you need ideas for your new account name.

HEALTH CLAIMS

Given that our business and brand operate in the health industry, it's essential not to make any false claims as it can lead to serious issues with local governments which we want to avoid. When promoting our Zinzino products it is important that you use only the approved health claims available either on our website or in our product sheets. Here you can find more information about medical claims do and don'ts.

If you have further questions regarding our rules and guidelines, please contact <u>marketing@zinzino.com.</u>

AVAILABLE MARKETING MATERIAL

The following Marketing Materials are available in english:

- 1. <u>Customer Presentation</u>
- 2. InfoZinzino
- 3. Express Start
- 4. <u>Business Presentation</u> (Keynote and Powerpoint in Back Office)
- 5. <u>Short Presentation Online</u> (Keynote and Powerpoint in Back Office)
- 6. <u>Customer Demonstration Online</u> (Keynote and Powerpoint in Back Office)

ZINZINO MARKETING & COMMUNICATION CHANNELS

Make sure all members of your team have signed up for our Weekly Partner Newsletter and Monthly Customer Newsletter to receive updates on the latest news, upcoming events, campaign information and all important company news you need to know to stay on top and be able to develop your Zinzino career in the best possible way.

Learn <u>HERE</u> how to help your Customers to sign up for our newsletter. Learn <u>HERE</u> how you as a Partner can sign up for our newsletter.

Share our <u>blog</u> with your customers and add events to the calendar in the Back Office for all Partners to see when you have an event or presentation.

FOLLOW ZINZINO ON SOCIAL MEDIA



Facebook For Partners:

Facebook Group exclusive to you and your fellow Partners. Be sure to join the group to connect with other Partners and to catch up with the latest Partner news! Spread the news in your team by sharing the <u>flyer</u> that includes a simple explanation of how to join this closed Facebook Group!

Team Zinzino Official JOIN HERE
 This group is the official global Facebook group for Partners

For Customers:

If you want to invite your Customers or potential Partners, you are welcome to invite them to follow Zinzino's official Facebook accounts.

• **Zinzino's official Facebook account:** JOIN HERE
This account is the official global Facebook account for Customers or potential Partners.



INSTAGRAM

Zinzino's official Instagram account: <u>JOIN HERE</u> Team Zinzino *(for Partners)*: <u>JOIN HERE</u>



YOU TUBE JOIN HERE



PINTEREST JOIN HERE



LINKEDIN JOIN HERE