

Get Started Meeting

Education:

- Write down your goals
 - Long-term (Include why you do Zinzino)
 - Short-term (Fast Start Bonuses & Zinzino4Free)
- Make a plan
 - How many hours are you willing to invest every week?
 - Calculate how many meetings it takes to achieve the Fast Start Bonuses
- Educate on the pipeline
 - Educate on how to invite to a meeting
 - Contact - Invite - Present - Follow up - Coach
- Schedule; Open the Box Meeting, The pep talk and your first GoCore Coaching
 - One meeting a week
- Invest in Education
 - Include team training sessions in your calendar
 - Buy your first event ticket

Action Steps:

- Work on your contact list
 - Make a list of 100 contacts
 - Choose your top 20 contacts
- Role-play the invitation
- Schedule your first 10 meetings