

# PRESS RELEASE

# ZINZINO

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## ZINZINO AB (PUBL): PRELIMINARY SALES REPORT FEBRUARY 2020

**Strong sales growth during February; Zinzino group revenue increased with a total of 63%, compared with the previous year.**

The revenue in February for Zinzino's sales markets increased by 67% to SEK 72.3 (43.3) million due to strong growth foremost in Central Europe. Faun Pharma's external sales increased by 10% and amounted to SEK 3.2 (2.9) million. Overall the Group increased revenues by 63% to SEK 75.5 (46.2) million compared with the previous year.

Accumulated revenue for January – February 2020 increased by 53% to SEK 161.6 (105.9) million.

Revenues distributed as follows:

Regions, SEK million	Feb 2020	Feb 2019	Change	YTD 2020	YTD 2019	Change
Nordic Markets	29.0	26.0	12%	62.7	60.4	4%
Europe Other Markets	33.9	11.6	192%	69.7	26.3	165%
Baltic Markets	5.5	4.0	38%	11.0	9.0	22%
North America	2.9	1.7	71%	5.2	3.7	41%
Australia	1.0	0.0		2.5	0.0	
<b>Zinzino</b>	<b>72.3</b>	<b>43.3</b>	<b>67%</b>	<b>151.1</b>	<b>99.4</b>	<b>52%</b>
Faun Pharma	3.2	2.9	10%	10.5	6.5	62%
<b>Zinzino Group</b>	<b>75.5</b>	<b>46.2</b>	<b>63%</b>	<b>161.6</b>	<b>105.9</b>	<b>53%</b>

The sales figures are prepared according to IFRS. Adjustment for IFRS 15, income from customers has affected comparative figures.

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Zinzino AB (publ) is obliged to publish this information in compliance with current EU regulations governing market abuse. The information was provided by the above contact person for publication at 11:00 the 6th of March 2020.

Zinzino AB (publ.) is a global Direct Sales company that markets and sells test-based nutrition, skincare and life-style products. Zinzino owns the Norwegian company BioActive Foods AS and the research and production unit Faun Pharma AS. Zinzino is based in Gothenburg, with additional offices in Helsinki, Riga, Oslo, Florida and Adelaide. Zinzino is a public company and its shares are listed on Nasdaq First North.